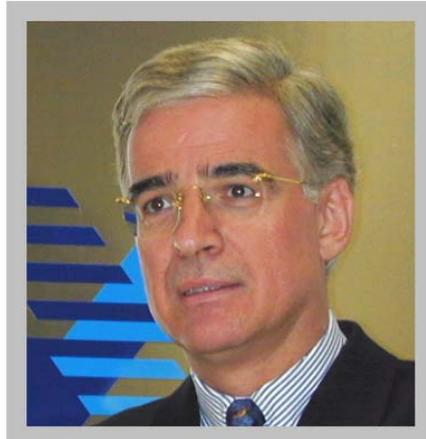




XCHANGING MANAGEMENT COMMITTEE



Andreas Povel

Head of Relations

As Head of Relations of Xchanging's Financial Services Sector, Andreas Povel is responsible for the positioning of the Xchanging service offering in target market segments. This includes the qualification and development of senior management contacts and business opportunities as well as media relations, events, and incentives.

Andreas has 25 years experience in Investment Banking and Asset Management firms in management positions with J.P.Morgan, Morgan Stanley, and HypoVereinsbank.

As Member of the Executive Committee of J.P.Morgan's Private Wealth Management, Andreas was responsible for Germany, Austria, and Switzerland. He first started his career with J.P.Morgan where was globally responsible for Institutional Clients and Ultra-High-Net-Worth-Families (UHNWFs).

Andreas built up the Institutional Asset Management for Morgan Stanley in Germany, Austria, and Switzerland. Andreas was also a Executive Director with HypoVereinsbank's Asset Management Enterprise – Activest.